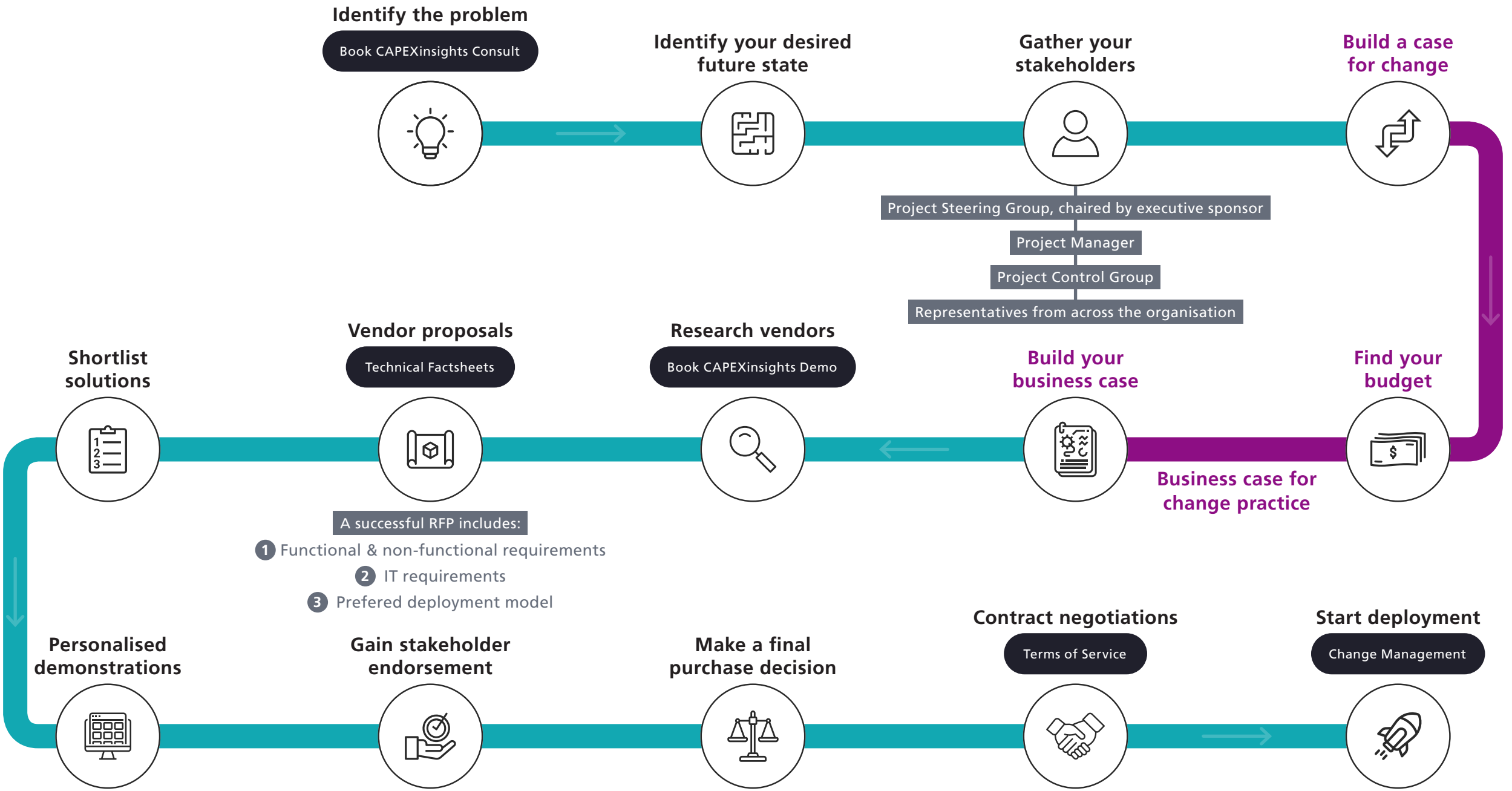
Identify the problem
Book CAPEXinsights Consult
Identify your desired future state
Gather your stakeholders
Build a case for change
Project Steering Group, chaired by executive sponsor
Project Manager
Project Control Group
Representatives from across the organisation
Shortlist solutions
Vendor proposals
Technical Factsheets
Research vendors
Book CAPEXinsights Demo
Build your business case
Find your budget
Business case for change practice
A successful RFP includes:
1 Functional & non-functional requirements
2 IT requirements
3 Prefered deployment model
Personalised demonstrations
Gain stakeholder endorsement
Make a final purchase decision
Contract negotiations
Terms of Service
Start deployment
Change Management